# A STUDY ON DISCUSSING THE IMPACT OF STRATEGIC KNOWLEDGE MANAGEMENT FROM THE PERFORMANCE VIEWPOINT OF A MANUFACTURING FIRM

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#### ABSTRACT

The link between KM and medicine is one that should be of critical importance to any society's efforts to advance. For any hospital's strategy for intellectual capital to be successful over the long term, it is essential for information to be generated, as well as possible predictors of the conduct of experts, to be identified. It has been argued that managers might benefit from employing KM techniques in order to improve the productivity of medical institutions such as hospitals by using these techniques. The purpose of this article is to conduct a survey that is both trustworthy and accurate on KM in hospital settings. They design a brand-new survey of knowledge with the assistance of an extensive literature review and the involvement of professionals in the health care field. By undertaking further study, we were able to reduce the AKMI measures to their fundamental components and verify that they had accurately identified the items. This allowed us to conclude that they had successfully identified the AKMI data. The last part of this discussion focuses on the phonological characteristics of the new instrument. The proposed survey appears to be valid, reliable, and adequate for use in examining the nine identified elements of knowledge management, which are views of knowledge management, both intrinsic and external motives, information processing and allocation, cooperation, leadership, and company culture.

Keywords: Strategic Knowledge Management, Manufacturing Firm, Knowledge Implication, Business knowledge.

# 1. INTRODUCTION

Knowledge management's significance as a competitive tool for firms has grown. Knowledge management has been studied from many different angles. There is a lack of current research linking knowledge management strategy to company success. Successful company strategies are generally associated with knowledge management; however there is some contrasting data. Several types of corporate knowledge have been demonstrated to harm product development success, per a study by. However, most of the research into the effects of knowledge management on corporate outcomes has demonstrated favorable consequences. Previous research may have overlooked the aspects that might weaken the connection between knowledge management strategy and strategic performance at firms, which may account for the conflicting results. Leaders in the corporate sector often use a set of practices known as "management of knowledge" to aid in the collection, creation, and dissemination of information with the goal of boosting efficiency and profits. The goal of knowledge management is to maximize the value of the organization's knowledge by maximizing the value of the organization's future investments in that knowledge. Some businesses prefer to educate and learn from one another, while others depend on officially organized systems like databases or computer software to organize and disseminate their internal body of knowledge. Knowledge management is described as including a wide range of activities. Those in which employees train one another, share knowledge, and generally improve the quality of job they do by doing so. An opportunity for knowledge management is uncovered in the form of a

company's ability to identify and capitalize on its tacit knowledge. Knowledge management as an organizational idea may get management's approval (Ying Liao, 2019).

Companies in the "knowledge age" are those that regularly gather and analyze data then use that information to inform their decisions. To thrive in today's competitive business climate, companies need to look back at their failures and figure out what went wrong, rather than trying to fix the same problems all over again. The effectiveness of an organization's efforts to build its knowledge base depends on the capacity of its leaders to keep up with the latest developments in their field, assimilate the new information they acquire, and incorporate it into the organization's already significant body of knowledge. Companies may obtain external information by benchmarking with market leaders, forming strategic partnerships to share and develop expertise, and studying competitors' products. Businesses may supplement the results of their own research with information gleaned through conversations with consumers and suppliers (Tseng, 2020).

# 2. PROBLEM STATEMENT

"Successful businesses are often said to rely heavily on knowledge management (KM) and organizational performance. Different studies have shown that KM has a beneficial effect on business performance. However, there are still some murky connections between KM and OL."

Empirical evidence suggests that KM impacts organizational performance through OL. This research provides support for the hypothesis that OL moderates the connection between KM and organizational success. Thus, the role of OL as a mediator is a significant development in our understanding of this problem.

#### 3. BACKGROUND OF THE STUDY

With the proliferation of computing power, companies are increasingly turning to online and social media platforms to advertise their wares in the face of intense competition in the marketplace. Companies need to do all they can to increase their product quality and efficiency, lower their product prices, encourage product and process innovations, minimize product development times, and win over consumers in today's competitive business market. As a result, businesses need to work hard to strengthen their competitive advantage and get ahead of the competition if they want to keep up with the lightning-fast pace of global development. A company's strategy is a comprehensive plan to realize its goals over time. A single bad decision may have devastating consequences for a company, including the loss of millions of dollars, thousands of jobs, and even the company's demise. To create a workable strategy in this situation, strategic management is required. Simply put, strategic management is the process through which a company determines, develops, and puts into action its longterm goals and plans. Management at the highest levels of a company is responsible for strategic management. Implementing a decision is the only way to see results. The bottom line is that companies should spare no effort in achieving their goals. Leadership must provide appropriate funds and shape the organization to carry out the necessary steps. Strategic management was most useful from the start for large, cross-sectoral organizations due to the

complexity of their choices and the need to look far into the future (Musshref, 2019).

Researchers from a range of fields are now focusing their attention on the subject of how best to facilitate the creation and dissemination of new knowledge in the modern, interconnected environment in which we live. There has been no finalization of either qualitative or quantitative research, as shown by the vast number of theoretical papers and books released. Knowledge management (KM) has reached a stalemate at everything but the most fundamental theoretical level as a result of the proliferation of research. This is because KM is being worked on simultaneously by experts from a broad range of disciplines. Therefore, KM process techniques are constantly changing and will continue to do so until a final, formal plan is created and widely accepted. If this study is successful, we will have accomplished our primary goal of defining knowledge and the nature of knowledge management and investigating these concepts from three distinct perspectives. In the first place, we have a collection of key terms and ideas essential to the study of knowledge management (Kruger, 2021).

## 4. LITERATURE REVIEW

In this chapter, we will look at the literature to learn how capital in strategic partnerships is affected by company strategy and how collaboration management contributes to the growth of firms. Two sorts of teams were successful, the research shows. Whereas the former method is concerned with "a integrated network that tends to focus on the distribution and deployment knowledge of the existing organization," the latter method is concerned with "the actual economy that depends on answering requirements for fresh information." Simply put, "the first strategy emphasizes communication and dissemination of data, while the second emphasizes the development of chemical and mechanical applications of each field of knowledge." [Footnote required] Cognition and tacit and explicit knowledge are two possible subcategories of knowledge. Both kinds of knowledge are crucial for the organization to operate properly. The data indicates there were two types of winning teams. To put it another way, the former approach is concerned with "an integrated network that tends to concentrate on the distribution and deployment of the current organization's knowledge," while the latter is concerned with "the real economy that relies on addressing demand for fresh information." As the authors put it, "the first approach prioritizes transmission and diffusion of facts, while the second stresses the creation of chemical and mechanical applications of each subject of knowledge." To be supported by a footnote. One such classification of knowledge is cognitive, while another is between tacit and explicit knowledge. Understanding of both types is essential for the smooth running of the company (Mclnemey, 2019).

The literature on how product manufacturers might increase their intellectual capital is extensive. Learning and organizational productivity information systems competition: that is the subject of the study that has been applied to the problem of tacit knowledge in equips makers. Organizational learning which includes knowledge exchange, networking, and staff education. However, only two of the abovementioned publications are directly applicable to what they have been up to. The papers at hand were authored by researchers who studied how two businesses may benefit from exchanging knowledge about production. He describes the ways in which the receiving company adapted its techniques of production. The most striking

difference between his study and ours is that he examined the transfer of best practices across companies, while we studied this phenomenon from inside the same company. Our major goal is to aid in the creation of a knowledge management plan between two companies' staff members. These workers often lacked access to established best practices and were instead tasked with creating whole new procedures from start. The researchers focus on the organizational learning process as they investigate manufacturing methods for the aim of choosing and assessing high tech manufacturing technologies. To provide a prioritized list of strategic actions, they suggest employing a "gang interactive review technique." They use techniques that encourage collective decision-making to facilitate the application of collective wisdom in assessing alternative courses of action. While our studies center on the development and negotiation of action plans for a knowledge-based strategy, theirs examine strategic approaches from a more theoretical perspective. They independently devised a procedure for formulating a strategic approach, with certain stages relying heavily on guided participation workshops. The seminar approach has not been employed in any previous studies on knowledge management techniques in industrial organizations, as far as we are aware. Now that we have described our study strategy, which includes the business process management workshops, we can begin analyzing the results of our earlier research (Beckett, 2020).

#### 5. METHODOLOGY

# Study Design:

A comprehensive cross-sectional investigation was carried out by the researcher. The cross-sectional design required only the collection of data from a single point in time, which was both efficient and cost-effective. The researcher decided to take a quantitative approach despite the constraints of the short time frame and the inadequate resources. Researchers are interested in qualitative techniques often used in fields analogous to organizational learning. Expertise in the corporate sector may be gleaned from a variety of disciplines, including information technology, business process management, and organizational behavior. Research, case study, ethnography, and theory-building are the four most common qualitative research approaches recommended by social scientists for these issues. The research for this project will combine quantitative and qualitative techniques.

# Study Area:

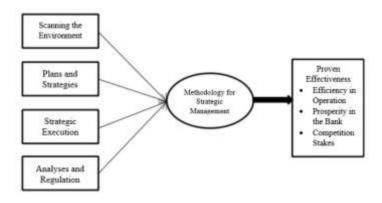
This study was conducted at several manufacturing firms, including Hindustan Unilever, Panasonic, Amway, Canon, and Philip Morris International, amongst other businesses operating in the manufacturing industry.

## Sample:

Interviews and data gathering methods were used to gather information for the research. The total number of questionnaires that were sent out was 1500, and 1457 of them were returned. The remaining 50 questionnaires were thrown away because they were either missing information or were incomplete. The sample size was determined to be 1376 using the Raosoft program. The total number of questionnaires that were utilized for this research was 1407,

with 394 females and 1013 men participating in the study accordingly.

## 6. THEORETICAL FRAMEWORK



## 7. RESULTS

Factor analysis:

Table 1. KMO and Bartlett's Testa

KMO and Bartlett's Test					
Kaiser-Meyer-Olkin Measure	.943				
Bartlett's Test of Sphericity	Approx. Chi-Square	6014.577			
	df	190			
	Sig.	.000			

In this regard, Kaiser recommended that the KMO (Kaiser-Meyer-Olkin) measure of sampling adequacy coefficient value should be greater than 0.5 as a bare minimum for performing factor analysis. The KMO value of the data used for this study is .958. Furthermore, Bartlett's test of Sphericity derived the significance level as 0.00.

# Test for Hypothesis:

# Internal and external environment

The internal environment of a firm refers to the various factors inside the organization itself. It includes anything outside the company that might influence how it operates, including forces, people, and events. It is responsible for defining the processes and procedures that are utilized to carry out the operations that are carried out inside the organization, as well as incorporating all of the immediate and information resources, such as its technical, financial, and physical resources.

An organization's value system may be thought of as a set of rules and the consistent, logical concepts that have been created as a standard guide to regulate behavior in every given

situation. The term "vision" is used to describe the overarching goals of a corporation, while "mission" is shorthand for "the organization and its business" and "the rationale for the organization's existence." A company's management structure encompasses its organizational hierarchy, the assignment of responsibilities and their interrelationships, the number of upper-level managers, the nature of interdepartmental ties, and the composition of the board of directors, the distribution of stock, and many other factors. The phrase "internal power relationship" contrasts this with the cordial and cooperative connection between the chief executive officer and the board of directors. Everything outside of a company that significantly affects its ability to operate, perform, be profitable, and survive is considered part of its "external business environment." To always maintain the company's smooth operation, it must act, react to, or adapt to these factors.

In view of this, the researcher has come up with a theory that will examine the connection between internal and external environment and performance of the firm.

H01: There is no significant relationship between prediction of internal and external environment and performance of the firm.

H1: There is a significant relationship between prediction of internal and external environment of performance of the firm.

Table 2: ANOVA						
	Sum of Squares	df	Mean Square	F	Sig.	
Between Groups	63624.680	410	5784.062	200.387	.000	
Within Groups	2540.070	996	28.864			
Total	66164.750	1406				

Table 2. ANOVA

In this study, the result is significant. The value of F is 200.387, which reaches significance with a p-value of .000 (which is less than the .05 alpha level).

This means the "H1- There is a significant relationship between prediction of internal and external environment and performance of the firm." is accepted and the null hypothesis is rejected.

#### 8. CONCLUSION

Based on the definition of knowledge management stated previously, it is reasonable to assume that knowledge management research will continue to expand rapidly in the future. Because so much work has been done in the field of organizational learning, they may be used as a useful reference point. Knowledge management is the practice of safeguarding and capitalizing on the intellectual property rights developed by an organization's employees in order to gain an advantage over rival businesses. The steps used to manage information may be described in many ways. Though knowledge production, processing, dissemination, and application will all be covered in this article, the focus will be on knowledge generation.

Management decisions have a profound effect on the inner workings of an information corporation. Businesses should provide an environment where employees may participate to the development of the knowledge management system. Organizational culture, history, administration, and trust all positively impact intellectual capital, therefore it follows that conventional hierarchical designs are inadequate for meeting modern needs and that structural changes must be made (Chong, 2020).

#### 9. LIMITATIONS

One of the first problems with knowledge management is that the phrase "knowledge" may be too broad. Consultants, academics, and politicians who dispute the significance of a term's definition should be treated with extreme suspicion and care moving forward. The second part of the issue is that they know too much about everything else but not enough about knowledge. The current trend among specialists in learning organizations, lean production management, and information technology is to rebrand their previous products as new knowledge management solutions, thus extra caution is warranted in this regard.

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